

Purpose of Wellness Profile

People are often asking, "What should I take for ...?" Whether you know the answer or not, this program can help. If you don't know the answer, the program provides an answer. If you know the answer, it lends credibility to what you say.

Background

The program is based on statistical studies of how people feel and what they did to feel better. Additionally, certain nutrients and/or herbs have been scientifically shown to enhance a person's health and are recommended by the medical profession and government under certain situations. The program asks questions of the client to determine if these situations apply.

Elements of the Program

- 1) Questionnaire. The client completes a series of questions describing how he/she feels and if he/she is interested in prevention in specific areas. The questions are arranged in groups.
- 2) The total score from each group is entered into the program.
- 3) The program provides:
 - a) Statistical analysis of where the client stands in relation to the norm
 - b) Information on those areas where the score was high
 - c) A list of supplements and quantities that have been shown to be of benefit to others with similar scores.
- 4) Additionally:
 - a) Daily Intake sheets showing what supplements to take with each meal.
 - b) References
 - c) Nutritional Selection Guidelines — explaining what to look for in a supplement (in case your client wants to compare with Brand X).
 - d) Questionnaire in emailable form.
 - e) Printable Consultation Guide — outline for a systemized approach for consultations with clients.

Wellness Profile Consultation— “this tool has proven to be invaluable over the last 7 years that I have used it. Because of the results I have gotten from it I recommend its use to people across the country. It is the reason the Attila organization has made so many testimony tapes that have helped people. It works! It is also, from a business point of view—an UV generating tool and a relationship building tool. I highly recommend it.”

-Sherrie Attila

Your Job

- 1) Offer to do a Wellness Profile on each new member/customer in your organization and anyone who asks what to do about a certain problem.
- 2) Go over the report with the clients and determine what kind of a nutritional regime he/she is willing to follow.
- 3) Prepare, with the client, a meal by meal supplement schedule for each of the Phases of the program.
 - a) Phase 1 — Cleansing
 - b) Phase 2 — Foundation
 - c) Phase 3 — Anti-oxidants
 - d) Phase 4 — Special Programs
- 4) Introduce each of the Phases to the client, one at a time.
- 5) Follow-up.